

Financial Statements of

**HEALTHCARE EMPLOYEES
BENEFITS PLAN - MANITOBA -
THE GROUP LIFE INSURANCE PLAN**

Year ended December 31, 2007



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AUDITORS' REPORT

To the Board of Trustees of Healthcare Employees Benefits Plan - Manitoba - The Group Life Insurance Plan

We have audited the statement of net assets of Healthcare Employees Benefits Plan - Manitoba - The Group Life Insurance Plan as at December 31, 2007 and the statement of changes in net assets for the year then ended. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these financial statements present fairly, in all material respects, the net assets of the Plan as at December 31, 2007 and the changes in its net assets for the year then ended in accordance with Canadian generally accepted accounting principles.

Signed "**KPMG LLP**"

Chartered Accountants

Winnipeg, Canada

April 4, 2008

HEALTHCARE EMPLOYEES BENEFITS PLAN - MANITOBA - THE GROUP LIFE INSURANCE PLAN

Statement of Net Assets

December 31, 2007, with comparative figures for 2006

	Active	Paid-up	2007 Total	2006 Total
Assets				
Cash	\$ 984,477	\$ 67,121	\$ 1,051,598	\$ 1,295,250
Premiums receivable	482,551	–	482,551	458,865
Investments, at market value (note 5):				
Equity pooled funds	8,174,103	5,174,430	13,348,533	13,716,972
Bond pooled funds	19,411,596	5,284,971	24,696,567	22,235,807
Prepaid expenses	3,515	–	3,515	4,441
Due to/from plans	252,820	(252,820)	–	–
Due from The Great-West Life Assurance Company (note 6)	1,898,908	–	1,898,908	1,556,245
Capital assets (note 7)	24,579	–	24,579	47,077
	<u>\$ 31,232,549</u>	<u>\$ 10,273,702</u>	<u>\$ 41,506,251</u>	<u>\$ 39,314,657</u>

Liabilities and Net Assets

Premiums payable and accrued liabilities	\$ 1,237,547	\$ 9,004	\$ 1,246,551	\$ 1,153,145
Due to Healthcare Employees Pension Plan - Manitoba (note 11)	17,358	–	17,358	22,388
Obligations for (note 9):				
Future paid-up insurance	–	6,931,000	6,931,000	7,846,000
Disability life waiver	10,332,000	–	10,332,000	8,520,000
IBNR	1,485,000	–	1,485,000	–
	<u>11,817,000</u>	<u>6,931,000</u>	<u>18,748,000</u>	<u>16,366,000</u>
	<u>13,071,905</u>	<u>6,940,004</u>	<u>20,011,909</u>	<u>17,541,533</u>
Net assets represented by:				
Capital fund	24,579	–	24,579	47,077
Internally restricted funds	6,400,000	1,100,000	7,500,000	7,200,000
Unrestricted fund	11,736,065	2,233,698	13,969,763	14,526,047
	<u>18,160,644</u>	<u>3,333,698</u>	<u>21,494,342</u>	<u>21,773,124</u>
	<u>\$ 31,232,549</u>	<u>\$ 10,273,702</u>	<u>\$ 41,506,251</u>	<u>\$ 39,314,657</u>

See accompanying notes to financial statements.

On behalf of the Board of Trustees:

Brian Ellis Chair

MTodman Vice-Chair

HEALTHCARE EMPLOYEES BENEFITS PLAN - MANITOBA - THE GROUP LIFE INSURANCE PLAN

Statement of Changes in Net Assets

Year ended December 31, 2007, with comparative figures for 2006

	Active	Paid-up	2007 Total	2006 Total
Increases:				
Premiums	\$ 8,028,075	\$ –	\$ 8,028,075	\$ 7,626,986
Investment income	688,601	279,932	968,533	3,320,469
	8,716,676	279,932	8,996,608	10,947,455
Decreases:				
Claims incurred	5,843,197	127,632	5,970,829	6,147,833
Amortization of capital assets	24,059	–	24,059	23,539
Administrative - HEBP (note 11)	284,200	14,958	299,158	246,413
Administrative and interest - Great-West Life	326,715	8,044	334,759	311,618
Stop loss premiums [note 10(d)]	165,558	–	165,558	160,178
Investment manager fees	71,480	27,547	99,027	89,775
	6,715,209	178,181	6,893,390	6,979,356
Net increase prior to changes in obligations	2,001,467	101,751	2,103,218	3,968,099
Changes in obligations for:				
Disability life waiver	(1,812,000)	–	(1,812,000)	580,000
Future paid-up insurance	–	915,000	915,000	(949,090)
IBNR	(1,485,000)	–	(1,485,000)	–
Increase (decrease) in net assets	\$ (1,295,533)	\$ 1,016,751	\$ (278,782)	\$ 3,599,009

	Unrestricted fund		Internally restricted fund	Capital fund	2007 Total	2006 Total
	Active	Paid-up				
Net assets, beginning of year	\$13,309,100	\$ 1,216,947	\$ 7,200,000	\$ 47,077	\$ 21,773,124	\$ 18,174,115
Increase (decrease) in net assets	(1,271,474)	1,016,751	–	(24,059)	(278,782)	3,599,009
Transfer to internally restricted funds	(300,000)	–	300,000	–	–	–
Transfer for capital assets (note 7)	(1,561)	–	–	1,561	–	–
Net assets, end of year	\$11,736,065	\$ 2,233,698	\$ 7,500,000	\$ 24,579	\$ 21,494,342	\$ 21,773,124

See accompanying notes to financial statements.

HEALTHCARE EMPLOYEES BENEFITS PLAN - MANITOBA - THE GROUP LIFE INSURANCE PLAN

Notes to Financial Statements

Year ended December 31, 2007

1. General:

The Healthcare Employees Benefits Plan - Manitoba (HEBP) is a jointly trusteeed, not-for-profit organization which includes the group life insurance plan (the Plan) for healthcare employees in Manitoba.

The Plan is registered as a health and welfare trust under the *Income Tax Act* and is not subject to income taxes.

The group life insurance plan is a not-for-profit plan which provides basic, dependent and family life insurance and accidental death and dismemberment benefits to participating employees. The group life insurance plan is comprised of two plans: the Active Plan and the Paid-up Plan (the Plans). The Active Plan began January 1, 1983 and serves those employees who joined subsequent to that date. The Paid-up Plan is for a closed group of employees who were part of the plan prior to January 1, 1983. Claims administration for these plans is provided by Great-West Life Assurance Company (Great-West Life).

2. Significant accounting policies:

(a) Basis of preparation:

These financial statements are prepared on a going concern basis and present the aggregate financial position of the Plan as a separate financial reporting entity, independent of the participating employers and members. Only the assets and obligations to members eligible to participate in the Plan have been included in these financial statements. These financial statements do not portray the funding requirements of the Plan or the benefit security of the individual plan members.

(b) Fund accounting:

Assets, liabilities, revenues and expenses related to the Plan's capital assets are recorded in the Capital Fund. The Internally Restricted Fund represents amounts restricted by the Board of Trustees for contribution stabilization and investment fluctuations. All other assets, liabilities, revenues and expenses are reported in the Unrestricted Fund.

(c) Investments:

The equity pooled funds and bond pooled funds are recorded at market values established by the respective fund trustee.

HEALTHCARE EMPLOYEES BENEFITS PLAN - MANITOBA - THE GROUP LIFE INSURANCE PLAN

Notes to Financial Statements (continued)

Year ended December 31, 2007

2. Significant accounting policies (continued):

(d) Capital assets:

Capital assets are recorded at cost less accumulated amortization. Repairs and maintenance costs are charged to expense. Betterments which extend the estimated useful life of an asset are capitalized. When a capital asset no longer contributes to the Plan's ability to provide services, its carrying amount is written-down to its residual value. Capital assets, which include computer projects in progress, will be amortized on a straight-line basis over three years as the projects are completed. Amortization expense is reported in the Capital Fund.

(e) Premiums:

Premiums recorded in the statement of changes in net assets include the employees' and employers' share of the premiums required for the group life insurance coverage. Premiums are recorded on an accrual basis.

(f) Foreign currency transactions and balances:

Assets and liabilities denominated in foreign currency are translated into Canadian dollars at the exchange rate prevailing at the financial statement date. Revenues and expenses denominated in foreign currencies are translated at the exchange rate prevailing at the transaction date.

(g) Investment income:

Investment income includes interest and dividend income as well as realized and unrealized gains and losses on investments during the year. Investment income has been accrued as reported by the issuer of the pooled funds.

(h) Transaction costs:

Transaction costs are incremental costs directly attributable to the acquisition, issue or disposal of a financial asset or financial liability. Transaction costs incurred are expensed and included in investment income.

HEALTHCARE EMPLOYEES BENEFITS PLAN - MANITOBA - THE GROUP LIFE INSURANCE PLAN

Notes to Financial Statements (continued)

Year ended December 31, 2007

2. Significant accounting policies (continued):

(i) Use of estimates:

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of increases and decreases in net assets during the year. Actual results could differ from those estimates.

3. Change in accounting policy:

In 2007, the Plan adopted Canadian Institute of Chartered Accountants (CICA) Emerging Issues Committee Abstract No. 168, *Accounting by Pension Plans for Transaction Costs* (EIC-168), which requires that pension plans not include transaction costs in the fair value of investments. Under EIC-168, transaction costs are included in the statement of changes in net assets in the period incurred. EIC-168 is required to be applied retrospectively, without restatement of prior periods, for fiscal years ending on or after December 31, 2007.

The adoption of this EIC did not have a material impact on the net assets of the Plan as transaction costs were previously included in investment income in the statement of changes in net assets.

4. Recent accounting pronouncements issued and not yet applied:

The CICA issued the following accounting standards that will come into effect for the Plan's next fiscal year. The Plan is in the process of determining the impact that these standards will have on their financial reporting.

(a) Capital Disclosures:

Section 1535 - *Capital Disclosures* establishes standards for the disclosure of: (i) an entity's objectives, policies and processes for managing capital; (ii) quantitative data about what the entity regards as capital; (iii) whether the entity has complied with any capital requirements; and (iv) if it has not complied, the consequences of such non-compliance.

HEALTHCARE EMPLOYEES BENEFITS PLAN - MANITOBA - THE GROUP LIFE INSURANCE PLAN

Notes to Financial Statements (continued)

Year ended December 31, 2007

4. Recent accounting pronouncements issued and not yet applied (continued):

(b) Financial Instruments - Disclosures and Presentation:

Sections 3862 - *Financial Instruments - Disclosures* and 3863 - *Financial Instruments - Presentation* replace the existing Section 3861 - *Financial Instruments - Disclosure and Presentation*. These new sections revise and enhance disclosure requirements, and carry forward, unchanged, existing presentation requirements. These new sections require disclosures about the nature and extent of risks arising from financial instruments and how the entity manages those risks.

5. Investments:

	Active plan	Paid-up plan	2007 Total	2006 Total
Equity pooled funds	\$ 8,174,103	\$ 5,174,430	\$ 13,348,533	\$ 13,716,972
Bond pooled funds	19,411,596	5,284,971	24,696,567	22,235,807
	<u>\$ 27,585,699</u>	<u>\$ 10,459,401</u>	<u>\$ 38,045,100</u>	<u>\$ 35,952,779</u>

The investments of the Plan are in equity and bond pooled funds which yielded rates of return as follows: Active Plan - 2.4 percent (2006 - 9.4 percent), Paid-up Plan - 2.7 percent (2006 - 11.3 percent).

6. Due from The Great-West Life Assurance Company:

The amount due from The Great-West Life Assurance Company represents funds held by The Great-West Life Assurance Company as a reserve for claim fluctuations and accumulated annual claims experience.

Interest was earned on the amount due from The Great-West Life Assurance Company ranging from 0.8 percent to 2.8 percent (2006 - 0.25 percent to 2.1 percent).

HEALTHCARE EMPLOYEES BENEFITS PLAN - MANITOBA - THE GROUP LIFE INSURANCE PLAN

Notes to Financial Statements (continued)

Year ended December 31, 2007

7. Capital assets:

			2007	2006
	Cost	Accumulated amortization	Net book value	Net book value
Computer projects - Active Plan	\$ 72,177	\$ 47,598	\$ 24,579	\$ 47,077

In fiscal 2007, \$1,561 (2006 - \$12,396) was transferred from Unrestricted Fund to the Capital Fund for the computer projects.

8. Role of the actuary:

The actuary has been appointed pursuant to the Trust Agreement. With respect to the preparation of financial statements, the actuary has been engaged to carry out an estimation of the Plan's future paid-up insurance, disability life waiver and IBNR obligations to the members. The estimations are made in accordance with accepted actuarial practice and reported thereon to the Board of Trustees. In performing the estimation of the liabilities, which are by their nature inherently variable, assumptions are made as to the investment rate of return, mortality, retirement and termination rates and salary increments in the future.

9. Obligations for:

(a) Future paid-up insurance:

The computation of the obligation for future paid-up insurance is performed at least every three years by an independent actuary. The most recent actuarial valuation indicated that at December 31, 2007 the assets of the Paid-up Plan exceeded the actuarially computed liability for future obligations by approximately \$3.3 million.

The assumptions used in determining the actuarial present value of the obligation for future paid-up insurance are management's best estimate and were developed by reference to expected long-term market conditions. Two significant long-term actuarial assumptions used in the valuation were:

- (i) the salary escalation rate was assumed to be 3.2 percent for 2008 and 4.0 percent thereafter;
- (ii) the asset rate of return was assumed to be 6.5 percent.

HEALTHCARE EMPLOYEES BENEFITS PLAN - MANITOBA - THE GROUP LIFE INSURANCE PLAN

Notes to Financial Statements (continued)

Year ended December 31, 2007

9. Obligations for (continued):

In addition, the actuarial valuation reflects assumptions with regard to mortality, retirement and termination rates.

Since there is no intention of extinguishing the future paid-up insurance obligation in the near term, the obligation is calculated by using the going concern actuarial basis. As underlying conditions change over time, management's best estimate assumptions may also change, which could cause a material change in the actuarial value of the obligation for future paid-up insurance.

(b) Disability life waiver:

The obligation for disability life waiver has been estimated, using the experience tables of the November 2001 Group Life Waiver Study prepared by the Canadian Institute of Actuaries, in the amount of \$10,332,000 (2006 - \$8,520,000). The calculation of the obligation for disability life waiver has been completed by an independent actuary.

(c) Obligation for incurred but not reported (IBNR):

The obligation for IBNR has been established as at December 31, 2007 as an estimate of claims which have been incurred but not reported at the date of the financial statements. The obligation is based on a study of claims during 2006 and 2007, and the calculation of the obligation has been completed by an independent actuary.

10. Underlying risks:

(a) Interest rate risk:

Interest rate risk refers to the adverse consequences of interest rate changes on the Plan's cash flows, financial position, and income. The risk arises from differences in the timing and amount of cash flows related to the Plan's assets and liabilities. The value of the Plan's assets is affected by short-term changes in nominal interest rates and equity markets.

Future paid-up insurance obligations are exposed to the long-term expectation of rate of return on investments as well as expectations of salary escalation. The Plan's primary exposure is to a decline in the long-term rate of return which may result in higher contribution rates required to meet future paid-up insurance obligations.

The Plan has invested approximately 60 percent (2006 - 57 percent) of its assets in fixed income securities as at December 31, 2007. The returns on fixed income securities are particularly sensitive to changes in nominal interest rates.

HEALTHCARE EMPLOYEES BENEFITS PLAN - MANITOBA - THE GROUP LIFE INSURANCE PLAN

Notes to Financial Statements (continued)

Year ended December 31, 2007

10. Underlying risks (continued):

(b) Investment risk:

Investment risk arises from the potential for an investee to fail or to default on its contractual obligations to the Plan. The Plan manages investment risk by a policy of investing in diversified equities and bonds through pooled investment funds.

(c) Foreign currency risk:

Foreign currency exposure arises from the Plan's holding of foreign equities. The Plan's net foreign currency exposure was as follows:

Country	2007		2006	
	Active plan market value	Paid-up plan market value	Active plan market value	Paid-up plan market value
United States	\$ 4,281,001	\$ 2,648,748	\$ 4,300,815	\$ 2,793,396

(d) Claims and premiums risk:

The nature of the unpaid claims is such that the establishment of an obligation is based on known facts and interpretation of circumstances, on a case by case basis, and is therefore a complex and dynamic process influenced by a variety of factors.

Consequently, the establishment of obligations and premium rates relies on the judgment and opinions of a number of professionals, on historical precedent and trends, on prevailing legal, economic, social and regulatory trends and on expectations as to future developments. The process of determining premium rates and reserves necessarily involves risks that the actual results will deviate, perhaps substantially, from the best estimates made.

To offset the Plan incurring abnormally high claims experience in any one fiscal period, the Plan has purchased stop loss coverage from The Great-West Life Assurance Company. The stop loss coverage becomes effective when basic life insurance claims paid are in excess of 110 percent of premiums collected in any fiscal year.

HEALTHCARE EMPLOYEES BENEFITS PLAN - MANITOBA - THE GROUP LIFE INSURANCE PLAN

Notes to Financial Statements (continued)

Year ended December 31, 2007

11. Related party transactions:

HEBP and the Healthcare Employee's Pension Plan - Manitoba (HEPP) have a certain number of common trustees and a cost sharing agreement to allocate certain costs based on factors such as square footage, number of employees and time usage. The balance due to HEPP is non-interest bearing, and has no fixed terms of repayment.